



*Mentors Helping
Students Excel*



Insider Training

The Investment Banking & Management Consulting Mentor Program

September 12, 2011

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I. General Overview

General Overview



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Insider Training is designed for third and fourth year students looking to break into the fields of investment banking and management consulting

- Insider Training (IT) was created to help Canadian undergraduate business students learn more about investment banking and management consulting
- The program currently targets students from Richard Ivey, Schulich, Rotman Commerce, Laurier, and McMaster
- IT provides mentors to each selected student, based on their preferred industry, geographic location, and firm choice, so that students will obtain the most relevant possible advice
- Our mentor network extends beyond Toronto, including Calgary, Montreal, New York, Los Angeles, San Fransisco, London, and Hong Kong
- Mentors provide interview assistance (including mock interviews, technical materials, and behavioral guides), resume and cover letter assistance, and general career advice. They will allocate approximately 30min/week to answering questions and will meet with their assigned student if possible
- Throughout the year, we will be hosting socials and networking sessions in Toronto where junior and senior year students can mingle with industry professionals
- Each student is currently assigned one mentor upon completion of the application process



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II. The Executive Team

Introduction to the Insider Training Executive Team



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ANDREW LENJOSEK
Co-President
Alenjosek@gmail.com

- Currently a full-time investment banking analyst at Moelis & Company, New York working in the Mergers & Acquisitions / Restructuring group
- Previously a summer investment banking analyst at Credit Suisse, London, UK working in their Mergers & Acquisitions group
- Graduated from the Richard Ivey School of Business, receiving the Fred W. Jones Prize in Finance
- Spent his first two years in the Rotman Commerce program at the University of Toronto



DARRLY KOH
Co-President
Darryl.MJ.Koh@gmail.com

- Currently a full-time business analyst at AT Kearney, Toronto working in their strategy division
- Previously a summer intern at Deutsche Post DHL Inhouse Consulting, Singapore
- Graduated from the Rotman Commerce program at the University of Toronto
- Served as the President of the Rotman Commerce Students' Association



BOGDAN TUDOSE
*Vice-President,
Business Development*
Bogdan.A.Tudose@gmail.com

- Currently a full-time investment banking analyst at BMO Capital Markets, Toronto working in the Mergers & Acquisitions group
- Previously a summer investment banking analyst at BMO Capital Markets, Toronto working in the Mergers & Acquisitions group
- Graduated from the Schulich School of Business
- Served as the President of the York University Finance and Industry Club



ALEX SHVED
*Vice-President,
Investment Banking*
Ashved@gmail.com

- Currently a full-time investment banking analyst at Canaccord Genuity, Toronto working in the Mergers & Acquisitions group
- Previously a full-time investment banking analyst at Genuity Capital Markets, Toronto working in the Mergers & Acquisitions group
- Graduated from the Schulich School of Business
- Served as the Director of Special Projects on the York University Finance and Industry Club



NIKOLA PIKULA
*Vice-President,
Recruiting*
Npikula@gmail.com

- Currently a hedge fund analyst at York Capital, New York working in the North American Equities group
- Previously a full-time M&A investment banking analyst at The Blackstone Group, New York
- Previously a summer M&A investment banking analyst at The Blackstone Group, New York and was a summer investment banking analyst at Merrill Lynch, New York working in their Leveraged Finance Group
- Graduated Magna Cum Laude from Cornell University



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III. The Mentor Team

The Investment Banking Mentor Team



Our mentors will help you learn about the firms you're interested in and help you through the recruiting process

Our mentor team includes individuals at the following firms:

- Goldman Sachs & Co.
- Morgan Stanley
- J.P. Morgan
- Credit Suisse
- Barclays
- Moelis & Co.
- RBC Capital Markets
- CIBC
- BMO Capital Markets
- Scotia Capital
- TD Securities
- Canaccord Genuity

The team operates in Toronto, Calgary, Montreal, New York, Los Angeles, San Fransisco, London, and Hong Kong

The Management Consulting Mentor Team



Our mentors have access to a large data base of interview preparation material and will focus on strengthening your weaknesses and rounding out your application

Our mentor team includes individuals at the following firms:

- McKinsey & Co.
- Bain & Co.
- The Boston Consulting Group
- Deloitte Consulting
- Accenture
- AT Kearney

The team operates in Toronto and New York



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IV. The Application Process

The Application Process



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Our program aims to recruit the top undergraduate students and therefore has a rigorous application process

There are two rounds to the application process:

- The first round is a screen based on the resume and application that you submit on our website (www.insidertraining.ca)
- Our minimum application cutoff is 3.5/4.0 (or dean's list equivalent) for investment banking and 3.3/4.0 (or B+ equivalent) for management consulting
- Second year students may apply, however, only very few will be selected
- The second round consists of a phone interview with one of our mentors. The interview is behavioral in nature and is designed to get to know the candidate
- All candidates will be promptly informed of their status; the entire process takes approximately two weeks due to mentor work schedules

The Application Process



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Apply now at www.insidertraining.ca

*Speak to Ralph Conforti for additional information – he is
the the McMaster ambassador for our program*